



## Residential Paint Sales Representative

ColorCraft Corporation is a 20 year “young” organization of ColorCraft Painters, SEAL-A-DECK, and REDNOSE Holiday Lights & Decor. We create beautiful living spaces for loved ones to gather, connect and enjoy together!

Join an expanding team of growth-minded individuals who truly appreciate and recognize you for all that you contribute while having the opportunity to advance professionally and personally within the ColorCraft Corporation brands!

### Our Values

We stand by and celebrate our core values in everything we do.

Do what’s right. Make Mama Proud.

Level Up. Continuous learning, improving and growing.

Deliver WOW. For our clients, our community and each other.

Work Hard & Have Fun. Work your plan and enjoy the journey.

Learn more about our culture and our services at [www.mycolorcraft.com](http://www.mycolorcraft.com), [www.sealadeck.com](http://www.sealadeck.com), and [www.rednosedecor.com](http://www.rednosedecor.com).

### Role Description

Do you get a thrill from making the sale after helping people? Can you communicate a vivid picture? Are you competitive?

We are looking for energetic, hardworking individuals with positive attitudes to fill our Residential Paint Sales Representative roles at ColorCraft Painters.

In this role, you will be selling paint services for ColorCraft Painters as well as selling services for our sister company brands, SEAL-A-DECK and REDNOSE.

SEAL-A-DECK is New England’s premium deck restoration, upgrade and maintenance company.

REDNOSE sells residential and commercial holiday lights with over 75% renewal rates.

The opportunity to sell for all of our brands makes for year-round selling!

**This position is 40-50 hours per week. May need to be available evenings and weekends.**

### Role Responsibilities

- Generate sales from company generated leads as well as maintaining relationships with existing customers.
- Identify customer needs and suggest appropriate products/services.
- Offer excellent customer service skills.
- Bring a positive attitude, and a willingness to do whatever it takes to be successful.
- Have a strong drive to succeed when provided the training you need to become an expert.



## Experience

- 2+ years of experience in a sales role
- Paint services sales experience is a plus

## Ideal Candidate

- Has strong communication skills; verbal and written
- Ability to work some evenings and weekends
- Positive attitude and advanced interpersonal skills
- Solutions-oriented and ability to prioritize time
- Ability and willingness to learn, grow, and improve

## Team Member Benefits

- Competitive compensation package including base + commission
- Opportunity for bonuses
- Health/Dental Insurance
- Long Term Disability Insurance
- PTO and paid holidays
- Continuous opportunities for professional growth and advancement

## About ColorCraft Corporation

ColorCraft Corporation was founded by Michael Kaloutas in 2003. As the son of a master painter, Michael spent his childhood immersed in paints, brushes, and canvases. He was raised to have an appreciation and respect for craft, design, and aesthetics. Combined with his natural drive and passion for creating beautiful spaces, he was inspired to become an entrepreneur. He still works closely with the team to guarantee success.

Our mission is to offer convenient, expert, friendly service, always with an unparalleled dedication to customer satisfaction. We maintain what we build and guarantee results. When it comes to improving, maintaining, and protecting your living spaces, we will consistently exceed our client's expectations. Our work includes exterior and interior painting, cabinet refinishing and interior millwork.

Our service area includes Boston, its surrounding MetroWest, North Shore, and South Shore communities, Cape Cod and the Islands, Southern New Hampshire and Rhode Island.